

Market Update

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Agenda



- Providers
- Insured Population
- Claims



Providers



Who is in the market?



Open Market Undertakings

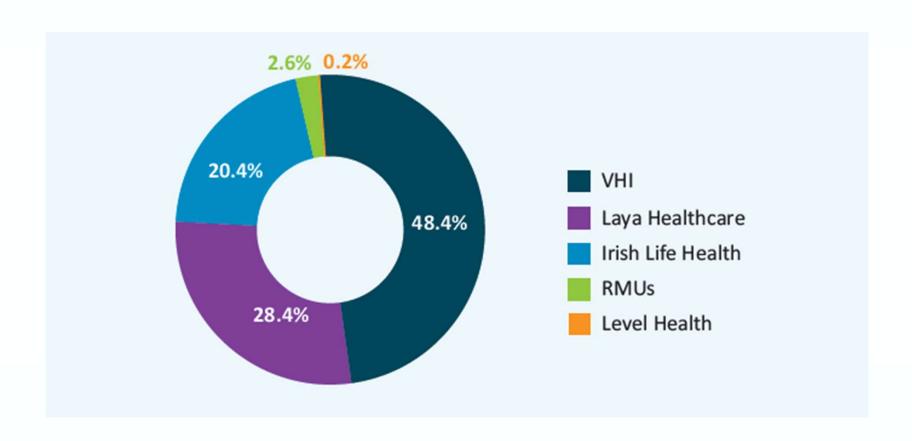
- HSF Ireland
- Irish Life Health
- Laya Healthcare
 - Back book underwritten by Elips Insurance Limited
 - Open book underwritten by AXA Insurance Ireland
- Level Health
 - Underwritten by Aviva Insurance Ireland
- Vhi Healthcare

Restricted Membership Undertakings

- Goulding Voluntary Medical Scheme
- Irish Life Assurance plc Outdoor staff Benevolent Fund
- Irish Life Medical Aid Society
- New Ireland/ Irish National Staff Benevolent Fund
- Prison Officers Medical Aid Society
- St Paul's Garda Medical Aid Society

Market Share







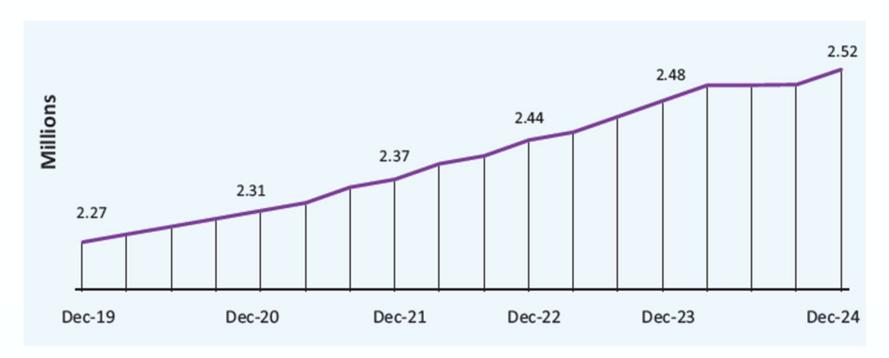
2 Insured Population



Insured Population



- 2.52 million people had some type of health insurance at the end of 2024
- Approximately 46% of the population



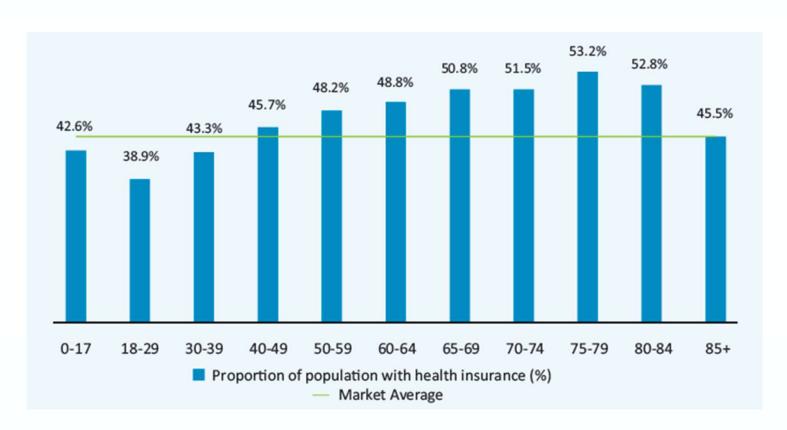
Age of insured population



| Age Group | Population | Proprotion |
|-----------|------------|------------|
| 0-17 | 525,738 | 22% |
| 18-29 | 303,764 | 13% |
| 30-39 | 313,276 | 13% |
| 40-49 | 378,340 | 16% |
| 50-59 | 331,512 | 14% |
| 60-64 | 144,192 | 6% |
| 65-69 | 127,796 | 5% |
| 70-74 | 110,528 | 5% |
| 75-79 | 89,980 | 4% |
| 80-84 | 56,387 | 2% |
| 85+ | 41,504 | 2% |
| Total | 2,423,017 | |

Market Penetration by Age





- 18-29 have lower percentages insured compared to the average.
- 65-84 have much higher percentages insured.
- Average across all age groups is 45%.

Change in age profile of insured population over 2024



| Age Group | 01-Jan-24 | 01-Jan-25 | Change % |
|-----------|-----------|-----------|----------|
| 0-17 | 529,157 | 525,738 | -1% |
| 18-29 | 299,075 | 303,764 | 2% |
| 30-39 | 310,309 | 313,276 | 1% |
| 40-49 | 376,437 | 378,340 | 1% |
| 50-59 | 325,833 | 331,512 | 2% |
| 60-64 | 142,167 | 144,192 | 1% |
| 65-69 | 126,076 | 127,796 | 1% |
| 70-74 | 108,467 | 110,528 | 2% |
| 75-79 | 87,296 | 89,980 | 3% |
| 80-84 | 53,007 | 56,387 | 6% |
| 85+ | 39,297 | 41,504 | 6% |
| Total | 2,397,121 | 2,423,017 | 1% |

- Overall insured population increase by 1%
- Over 75 population has increased by 5%

Lifetime Community Rating



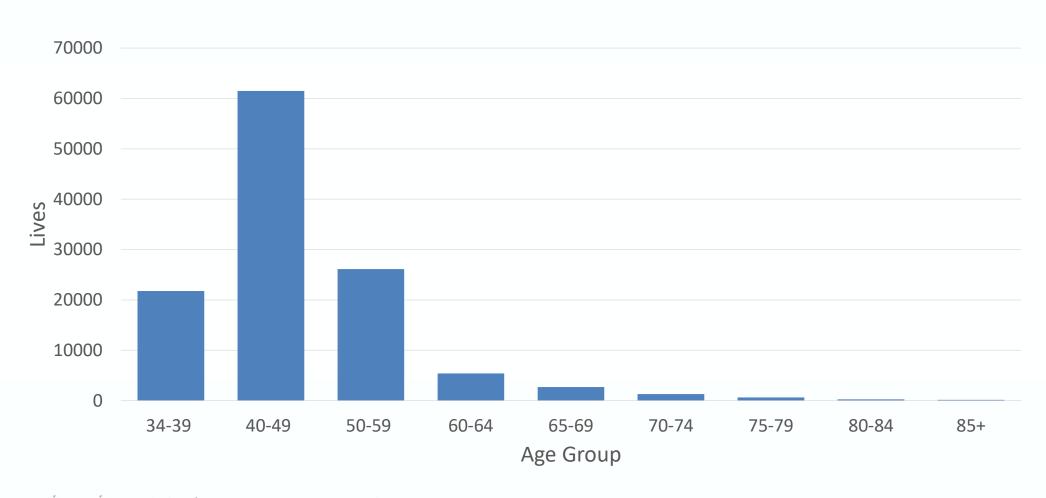


€32m



Number of people paying LCR loading by age group





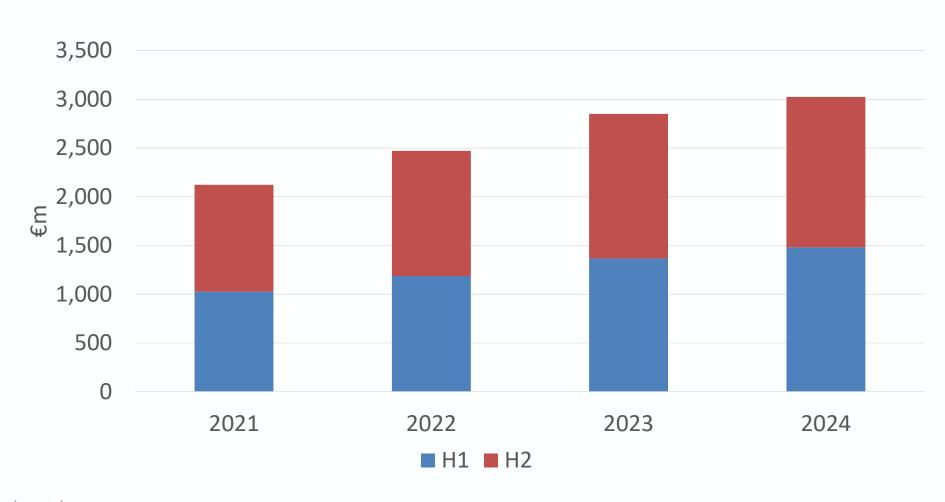


3 Claims



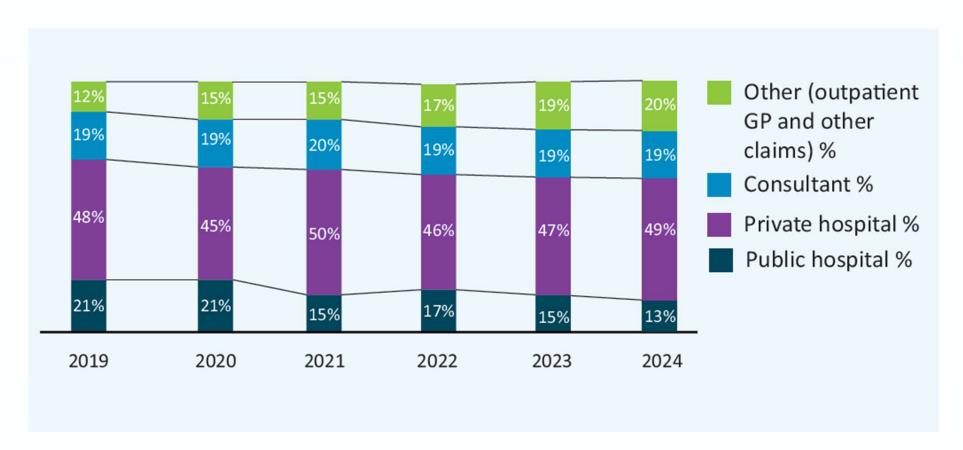
Claims Paid





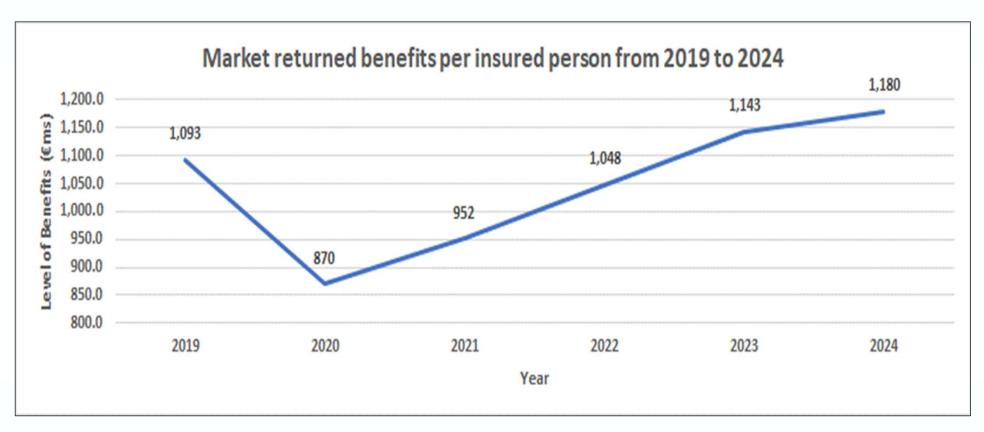
Paid claims by setting





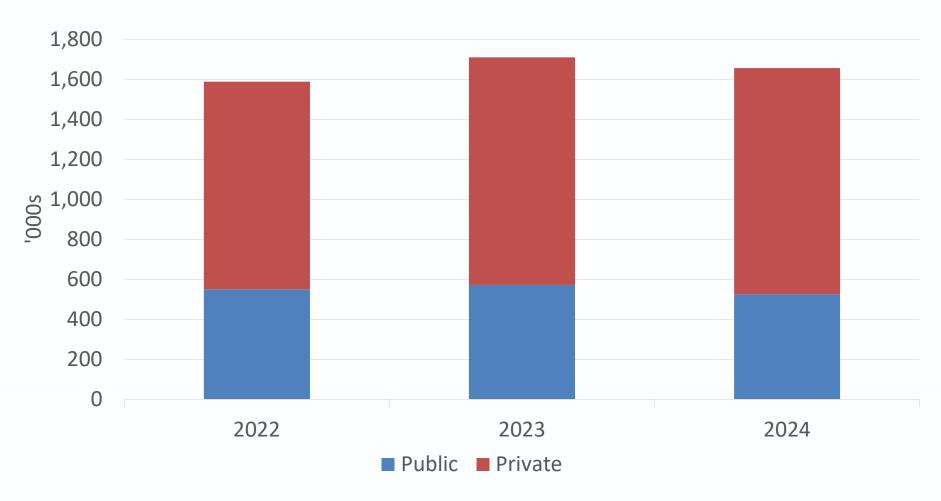
Returned Benefits per insured person





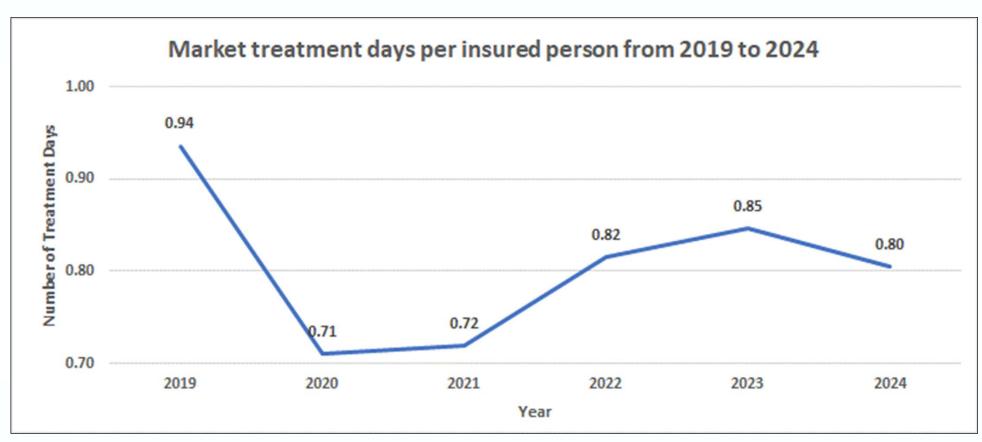
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Hospital Treatment Days



Hospital Treatment days per insured person







Questions?





Thank you!

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